

Message Text

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PAGE 01 MANAMA 00906 180951Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 COME-00 OES-07 DOE-15 SOE-02
INR-10 /053 W

-----055129 181018Z /11

P R 017730Z APR 78
FM AMEMBASSY MANAMA
TO SECSTATE WASHDC PRIORITY 6064
INFO AMEMBASSY ABU DHABI
AMCONSUL DHAHRAN
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MUSCAT
AMEMBASSY TEHRAN

UNCLAS MANAMA 0906

E.O. 11652: N/A
TAGS: BRTA BA
SUBJECT: BUSINESS TRAVEL: OIL RECOVERY SYSTEMS

REF: STATE 96975

1. GENERAL MANAGER OF BAPCO, DON HEPBURN, ADVISED EMBOFF THAT HIS TELEX FROM CALTEX INDICATED QUITE DIFFERENT PURPOSE OF BUSINESS VISITORS THAN THAT DESCRIBED IN REFTEL. HE BELIEVES TIME IS MUCH TOO SHORT FOR PURPOSES MENTIONED IN PARA 3 OF REFTEL.
2. CALTEX TELEX STATED THAT GATCH WISHED TO ADDRESS TWO ROTARY CLUBS IN BAHRAIN AND TO RENEW OLD BUSINESS TIES. SECONDARILY BAPCO WAS ASKED IF IT COULD HELP INTRODUCE GATCH AND PARTY TO THE GULF AREA OIL COMPANIES MUTUAL ASSISTANCE ASSOCIATION WHICH WAS FORMED TO DISCUSS POLLUTION PROBLEMS. BAPCO RECEIVED LIMITED TECHNICAL DATA ON ORS SYSTEM ONLY APRIL 16.

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3. AS BAPCO PRESIDENT TRACKWELL DEPARTED BAHRAIN FOR NEW YORK APRIL 16, MATTER WAS LEFT WITH HIM TO DISCUSS BY TELEPHONE WITH GATCH TO DETERMINE WHAT IS REQUIRED IN GREATER

DETAIL. SUGGEST THAT GATCH ATTEMPT TO CONTACT TRACKWELL THROUGH CALTEX HEADQUARTERS IN NEW YORK.

4. BAPCO WOULD BE HAPPY TO PROVIDE ACCOMMODATIONF FOR GATCH PARTY BUT FROM CALTEX TELEX WERE GOING TO SUGGEST THAT BAPCO QUARTERS WERE INCONVENIENT FOR PARTY CONDUCTING MOST OF BUSINESS IN MANAMA. HEPBURN DOES NOT BELIEVE THAT HE COULD GATHER REPRESENTATIVE GROUP FROM GULF ASSOCIATION FOR DEMONSTRATION BY APRIL 27 AND DOUBTS THAT TEST APPLICATION IS TECHNICALLY POSSIBLE WITHIN THAT TIME SPAN.

5. IN VIEW OF ABOVE, INFO ADDRESSEES MAY WISH TO DELAY INFORMING LOCAL OIL COMPANIES UNTIL THIS MATTER IS CLARIFIED AND MORE SUBSTANTIAL ARRANGEMENT MADE BETWEEN GATCH AND BAPCO.
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